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Insurance brokers worldwide

## **Shamsher Singh Dhupia (Asia)**

**Vice President, Prudent Insurance Brokers Pvt. Ltd. (India)**



Shamsher has been in the insurance industry in India since 1999, which was even before the insurance sector was opened for private players in India. Apart from being a producer he also heads the Sales for North India, heads the Pune branch and advises clients on emerging trends, regulatory issues, risk management practices and on formulating P&C and EB insurance programs.

Shamsher grew up in Kolkata, West Bengal which is on the eastern part of India and completed his Bachelors of Commerce (with Honors) from Calcutta University. An avid golfer he also played state level golf whilst he was in college.

An entrepreneur at heart he decided to move to Delhi and start on his own insurance agency handling clients such as Vodafone, Nokia, and Swatch. In 2008, he merged his business with Prudent.

Prudent Insurance Brokers is India's leading insurance broking company with over 400 associates and 1,800 clients across 7 offices. Prudent offers full service retail insurance broking and risk management solutions to its clients across a wide spectrum of industry verticals.