









# Bulgaria



## COUNTRY AND ECONOMY

	AREA	111,000 km <sup>2</sup>
	POPULATION (2016)	7.1m
	GDP (2016)	\$ 51.4 billion
	GROSS DOMESTIC PRODUCT GROWTH (2016)	3.4%
	GROSS NATIONAL INCOME PER CAPITA PURCHASING POWER PARITY (2016)	\$ 20,116
	INFLATION RATE (2016)	0.1%
	UNEMPLOYMENT RATE (2016)	6.6%
	CURRENCY	Bulgarian Lev (BGN)
	EXCHANGE RATE TO EUR (FIXED)	1.95583
	EUROPEAN UNION MEMBER	Since 2007

## INSURANCE LAW AND MARKET PRACTICE

<b>Compulsory insurance</b>	<ul style="list-style-type: none"> <li>• Motor TPL;</li> <li>• Professional liability for architects, lawyers, accountants, real estate advisors, insurance brokers and agents, work accidents.</li> </ul>
<b>Wordings and tariffs</b>	Wordings are only regulated for compulsory insurance. Insurance companies design other wordings and all tariffs. Please check insurance conditions before signing the policy.
<b>Risk declaration duty</b>	The insured or his/her representative is obliged to declare true risk information, and must refer to the provided questionnaire or insurer's questions.
<b>Insurance tax</b>	2% of the insurance premium.
<b>Premium payment</b>	Usually 7 to 14 days after policy inception. Payment can be made in 1 to 4 installments.
<b>Terms of cancellation</b>	For the policyholder (entrepreneur): 7 days from policy inception; For Generali: 7 days from policy inception (due to important Civil Code stipulations).
<b>Claim notification</b>	Losses must be declared as soon as possible (general conditions usually stipulate 1 to 7 days).
<b>Claim payment</b>	15 days after clarifying all circumstances surrounding the loss and presenting all necessary documents.
<b>Insurance period</b>	No legal constraints. Usually 1 year.
<b>Tacit approval</b>	None.

## INSURANCE LAW AND MARKET PRACTICE

### Cooperation with intermediaries

EU intermediaries can run their business on a freedom of service basis, provided they have informed the national financial authority in their country. Both the broker and the insurance company must sign a broker's agreement. Any new broker who wants to start working with local Generali offices must register with the company after signing the broker's contract and presenting all necessary documents.

### Intermediary's mandate

As a normal practice we require a valid broker's mandate issued by the client, or a client representative's signature on the submission form before proceeding with the inquiry. The mandate can be provided either by the mother company's management (with clear reference to the local company which is the subject of the inquiry), or by the local company's management.

In some cases we may forego these requirements for the offering, but we will need a mandate or the client's signature in order to issue the policy.

Please also note that:

- We will always ask for a mandate or the client's signature if the submission concerns an existing client, or we've received a submission for this client from another intermediary;
- We may refuse to quote our existing clients;
- We may offer the same client through you and a local intermediary(ies). In these cases we do our best to treat each intermediary fairly, and our offers will be comparable in the same measure as the requests are comparable.

### Commission payment to foreign intermediary

You must provide:

- a signed copy of the brokers contract;
  - an invoice for due commission (we must confirm the amount);
- Standard payment time is once a month; 1 EUR = 1.95583 BGN (fixed exchange rate).

### VAT on intermediary's commission

None

## YOUR CONTACT AT THE GENERALI GERMAN DESK IN BULGARIA



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## PRODUCTS

### PROPERTY INSURANCE

Property insurance is designed in the all risks formula, but can also be created on a named perils basis. Coverage can include fire, lighting, explosion, airplane crash, flood, heavy rain, wind, hail, earthquake, land collapse, landslide, snow pressure, vehicle impact, smoke, burst pipes, leakage of pressure vessels, burglary, robbery, vandalism, glass breakage, strikes, riot and civil unrest.

You can insure for property damages and for loss of profit resulting from business interruption.

Subject of coverage can include buildings, the building's contents, stock, cash and/or employees' belongings. You can add coverage for costs of removal of debris, experts' fees and firefighting expenses, as well as coverage for special properties like fine arts, jewelry and more (under special conditions).

### ELECTRONIC EQUIPMENT INSURANCE

This insurance product is designed in the all risks formula. You can insure:

1. Your electronic equipment (computers, servers, mobile equipment) against damages by external causes (like fire, an explosion, water damage, etc.) or internal causes (like indirect light exposure, breakdown resulting from material defects, faulty design, human error and others).
2. Your data (if lost due to physical damage).
3. The increased costs you face working in event of damage.

### MACHINERY BREAKDOWN INSURANCE

This insurance product is designed in the all risks formula. You can insure stationary machinery against internal damages resulting from a mechanical or electrical breakdown, material defects, faulty design, bad workmanship, human error and more.

You can insure for property damage and for loss of profit resulting from a breakdown.

### THIRD PARTY LIABILITY

This insurance product covers liability arising from physical damage or personal injuries resulting from your company's commercial activities and/or property. Coverage can be extended to product liability, extended product liability, tenant's liability, environmental liability and employer's liability (only when combined with other liability coverage).

Coverage includes indemnities due to third party involvement, as well as legal expenses for defense.

Please contact us if your coverage needs are different than those outlined here. We're ready to help!

For additional details, possible extensions, exclusions and limitations for Generali liability coverage, please consult the full text relative to our insurance products.