



As the leading independent international insurance brokers network, UnisonSteadfast can also be a complementary source of support and your trusted partner for your Employee Benefits business.

**Our goal:**

Provide an experienced worldwide service infrastructure of expert network brokers to craft solutions as well as to take care of all local placements - whether arranged locally or centrally - according to good or even best local standard.

1. Support
2. Inform
3. Review
4. Provide
5. Report
6. Monitor

# Our approach:

- a specialist “Employee Benefits” Practice Group to exchange thoughts and ideas with broker peers around the globe
- an Employee Benefits team to cater to your specific needs in this area, ready to provide personalized support:

## 1.

**Supports** you with RFPs/Tenders.

This includes the preparation and presentation of our services, brokers and partners, suggested RFP responses and other sales collateral.

## 2.

**Informs** about legislation for targeted markets.

Gain access to our extensive database featuring general rules, regulations, and common EB requirements by country. Our advisory council is committed to supporting you and your client's HR department with navigating the diverse social security systems, particularly important for activities in Europe.

# Unlocking Global EB Opportunities



# Meet our dedicated EB Team:



**Muriel Mercier**  
Director of Business Development  
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**Florian Gude**  
Account Manager  
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## 3.

**Reviews** marketing access into major markets.

Our specialized team evaluates market prospects across North America, Europe, and Asia and identifies the most promising approaches for your benefits. Teaming up with our expert brokers, we conduct thorough due diligence and technical analyses of current international EB plans to pinpoint potential gaps in coverage and explore additional opportunities.

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## 4.

**Provides** pooling facilities.

Benefit from our pooling facilities to arrange cover in markets served by top-tier insurance providers. Cooperation agreements with esteemed global insurers can help obtain favorable terms and conditions.

## 5.

**Reports** on existing EB plans and programs.

You will receive a transparent global reporting in accordance with the UnisonSteadfast Code of Conduct throughout the entire implementation process and beyond.

## 6.

**Monitors** renewals

Our service does not stop with the successful implementation of programs and policies. We constantly monitor the insurance covers in place and provide support for renewals.

Thanks to our high expertise, the best possible market insights and access, we ensure your clients can get the best value for money.

**If you are interested in our EB Services, please contact our dedicated EB Team: [Muriel.Mercier@unisonsteadfast.com](mailto:Muriel.Mercier@unisonsteadfast.com) or [F.Gude@unisonsteadfast.com](mailto:F.Gude@unisonsteadfast.com)**